

| AVTER         | ATIONAL                             |                 |        | Status  |  |                         | Me                          | embe | rship   |                                       |   |  |          | Reports               |                          |  | Finance            | LCIF                                       |
|---------------|-------------------------------------|-----------------|--------|---|--|-------------------------|-----------------------------|------|---|---------------------------------------|---|--|----------|-----------------------|--------------------------|--|--------------------|--|
| Club<br>Numbe | Club<br>er Name                     | Charter<br>Date |        | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped ( |      | Growth%   | Member A<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                 |          | President<br>Rotation | No<br>Active<br>Email ** | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|               |                                     |                 |        |   | If below<br>15<br>members<br>appears<br>in red |                         |                             |      | If net los<br>is greate<br>than 209<br>appear<br>in red | er<br>%<br>s                          |   | If no repor<br>in 3<br>months<br>appears ir<br>red | more tha | n of repeat           |                          | t in 12  |                    |  |
| Clubs         | less than two years old             | d               |        |   |  |                         |                             |      |   |                                       |   |  |          |                       |                          |  |                    |  |
| 109242        | KINGSTOWNE                          | 09/16/2010      | Active |   | 11   | 2                       | 0                           | 2    | 22.22%  | 6 20                                  |   | 1  |          |                       |                          | 4  |                    |  |
| 108744        | NORTHERN VIRGINIA<br>MULTI-CULTURAL | 06/23/2010      | Active |   | 8  | 0                       | 17                          | -17  | -68.00%   | <mark>6</mark> 37                     | 1   | 2  |          | 3                     | М                        | N/R  | 90+ Days           |  |
| 108809        | PRINCE WILLIAM COUNTY<br>ROARING    | 06/25/2010      | Active |   | 22   | 0                       | 0                           | 0    | 0.00%   | 6 25                                  |   | 3  |          | 3                     | P,S,T                    | 6  |                    |  |
| Clubs         | more than two years o               | ld              |        |   |  |                         |                             |      |   |                                       |   |  |          |                       |                          |  |                    |  |
| 61920         | ALEXANDRIA<br>ASIAN-AMERICAN        | 05/17/1999      | Active |   | 30   | 2                       | 3                           | -1   | -3.23%  | 6 25                                  | 1   | 1  |          | 2                     |                          | 1  |                    | \$600.00                                   |
| 9104          | ALEXANDRIA HOST                     | 03/06/1933      | Active |   | 38   | 0                       | 1                           | -1   | -2.56%  | 6 38                                  | 4   | 0  |          |                       | P,M                      | 0  |                    |  |
| 9106          | ALEXANDRIA LINCOLNIA                | 03/31/1964      | Active |   | 12   | 0                       | 2                           | -2   | -14.29%   | 6 14                                  | 33  | 2  |          |                       | P,T,M                    | 0  |                    |  |
| 34942         | ALEXANDRIA WATERGATE                | 01/23/1978      | Active |   | 14   | 3                       | 0                           | 3    | 27.27%  | 6 12                                  |   | 0  |          |                       |                          | 0  |                    | \$100.00                                   |
| 9108          | ANNANDALE                           | 03/23/1948      | Active |   | 30   | 0                       | 1                           | -1   | -3.23%  | 6 30                                  | 5   | 1  |          |                       | P,T                      | 0  |                    |  |
| 53035         | AQUIA EVENING                       | 05/05/1992      | Active |   | 42   | 2                       | 1                           | 1    | 2.44%   | 6 41                                  | 4   | 0  |          |                       | M                        | 0  |                    | \$300.00                                   |
| 38435         | AQUIA HARBOUR HOST L C              | 05/01/1980      | Active |   | 45   | 1                       | 0                           | 1    | 2.27%   | 61                                    |   | 0  |          |                       |                          | 0  |                    |  |
| 9110          | ARCOLA                              | 10/17/1952      | Active |   | 9  | 0                       | 1                           | -1   | -10.00%   | 6 10                                  | 5   | 0  |          | 10                    | Р                        | 0  |                    |  |
| 9112          | ARLINGTON HOST                      | 12/06/1936      | Active |   | 39   | 0                       | 3                           | -3   | -7.14%  | 6 50                                  | 26  | 0  |          | 2                     |                          | 2  |                    | \$150.00                                   |
| 9113          | ARLINGTON NORTHWEST ARLINGTON       | 05/26/1953      | Active |   | 12   | 0                       | 1                           | -1   | -7.69%  | 6 12                                  | 27  | 0  |          | 9                     | Т                        | 23   |                    |  |
| 9115          | ARLINGTON SOUTH<br>ARLINGTON        | 05/22/1946      | Active |   | 13   | 0                       | 2                           | -2   | -13.33%   | 6 14                                  | 13  | 0  |          |                       | M                        | 1  |                    |  |
| 9116          | BAILEYS CROSS ROADS<br>HOST         | 02/24/1954      | Active |   | 33   | 0                       | 4                           | -4   | -10.81%   | 6 37                                  | 4   | 0  |          |                       |                          | 0  |                    | \$25.00                                    |
| 9118          | BRANDY STATION                      | 06/13/1973      | Active |   | 7  | 0                       | 0                           | 0    | 0.00%   | 6 9                                   |   | 3  |          |                       |                          | 0  |                    |  |
| 9120          | BURKE                               | 04/04/1967      | Active |   | 14   | 2                       | 4                           | -2   | -12.50%   | 6 16                                  | 6   | 2  |          |                       | P,S,T                    | 1  | 90+ Days           |  |
| 35163         | CHANCELLOR L C                      | 03/16/1978      | Active |   | 22   | 0                       | 0                           | 0    | 0.00%   | 6 22                                  |   | 5  |          |                       |                          | 18   |                    |  |
| 9123          | CLIFTON                             | 01/13/1969      | Active |   | 59   | 5                       | 4                           | 1    | 1.72%   | 6 54                                  | 12  | 0  |          |                       | Т                        | 0  |                    |  |
| 9124          | COLONIAL BEACH                      | 10/15/1954      | Active |   | 15   | 0                       | 4                           | -4   | -21.05%   | <mark>6</mark> 19                     | 9   | 0  |          |                       | Р                        | 0  |                    |  |
| 53355         | CULPEPER 92                         | 06/28/1992      | Active |   | 16   | 0                       | 1                           | -1   | -5.88%  | 6 16                                  | 2   | 0  |          | 2                     | T,M                      | 0  |                    | \$100.00                                   |
| 9125          | CULPEPER DAWN                       | 01/23/1969      | Active |   | 26   | 0                       | 1                           | -1   | -3.70%  | 6 28                                  | 6   | 0  |          | 2                     |                          | 0  |                    |  |
| 9126          | CULPEPER HOST                       | 08/30/1934      | Active |   | 16   | 0                       | 0                           | 0    | 0.00%   | 6 16                                  |   | 1  |          | 4                     | Р                        | 0  |                    |  |



| NTERN         | ATIONAL                      |                 |          | Status  |  |                         | M                         | ember | ship   |         |   |  |           | Reports               |  |  | Finance            | LCIF                                       |
|---------------|------------------------------|-----------------|----------|---|--|-------------------------|---------------------------|-------|--|---------|---|--|-----------|-----------------------|--|--|--------------------|--|
| Club<br>Numbe | Club<br>er Name              | Charter<br>Date |          | Number of<br>Fimes on Status<br>Quo within 2<br>years |  | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped |       |  | ount 12 | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                 |           | President<br>Rotation | No<br>Active<br>Email **                 | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|               |                              |                 |          |   | If below<br>15<br>members<br>appears<br>in red | <b>S</b>                |                           |       | If net loss<br>is greater<br>than 20%<br>appears<br>in red |         |   | If no repor<br>in 3<br>months<br>appears ir<br>red | more than | n of o                | officers that<br>do not hav<br>an active |  |                    |  |
| 9127          | CULPEPER MID DAY             | 07/15/1960      | Active   |   | 32   | 0                       | 0                         | 0     | 0.00%  | 33      |   | 5  |           |                       |  | 15   |                    | ĺ  |
| 9128          | DAHLGREN                     | 07/16/1959      | Active   |   | 37   | 0                       | 2                         | -2    | -5.13%   | 41      | 13  | 1  |           |                       | P,T                                      | 0  |                    |  |
| 9129          | DALE CITY                    | 11/19/1968      | Active   |   | 32   | 0                       | 2                         | -2    | -5.88%   | 34      | 4   | 2  |           | 2                     |  | 0  |                    | \$100.00                                   |
| 9131          | DUMFRIES POTOMAC             | 02/04/1969      | Active   |   | 15   | 0                       | 0                         | 0     | 0.00%  | 10      |   | 8  |           | 2                     |  | 2  |                    | \$20.00                                    |
| 29947         | ENGLESIDE                    | 11/22/1974      | Active   | 1   | 9  | 0                       | 0                         | 0     | 0.00%  | 9       |   | 3  |           | 6                     |  | 11   |                    |  |
| 9133          | FAIRFAX HOST                 | 02/21/1951      | Active   |   | 66   | 4                       | 3                         | 1     | 1.54%  | 61      | 34  | 1  |           |                       | Р  | 1  |                    |  |
| 9135          | FALLS CHURCH                 | 05/28/1940      | Active   |   | 36   | 0                       | 2                         | -2    | -5.26%   | 38      | 13  | 0  |           |                       |  | 0  |                    | \$50.00                                    |
| 9136          | FAUQUIER HOST                | 02/02/1949      | Active   |   | 22   | 1                       | 0                         | 1     | 4.76%  | 21      |   | 0  |           | 4                     |  | 0  |                    |  |
| 9138          | FREDERICKSBURG HOST          | 11/10/1938      | Active   |   | 62   | 2                       | 0                         | 2     | 3.33%  | 62      |   | 1  |           |                       |  | 0  |                    |  |
| 44001         | GAINESVILLE NEW<br>BALTIMORE | 06/26/1984      | Active   |   | 15   | 0                       | 0                         | 0     | 0.00%  | 16      |   | 2  |           | 2                     | P,T,M                                    | 72   |                    |  |
| 9139          | GREAT FALLS                  | 03/13/1958      | Cancelle | ed(6) <b>1</b>  | 0  | 0                       | 0                         | 0     | 0.00%  | 10      |   | 5  | 1         | None                  |  | N/A  |                    |  |
| 84950         | GREATER FALLS RUN            | 03/03/2005      | Active   |   | 66   | 0                       | 3                         | -3    | -4.35%   | 67      | 2   | 0  |           |                       | P,M                                      | 0  |                    |  |
| 34826         | LAKE JACKSON L C             | 12/29/1977      | Active   |   | 19   | 0                       | 3                         | -3    | -13.64%  | 22      | 4   | 0  |           |                       |  | 0  |                    |  |
| 29207         | LAKE RIDGE                   | 04/30/1974      | Active   |   | 28   | 0                       | 1                         | -1    | -3.45%   | 29      | 7   | 0  |           |                       |  | 0  |                    |  |
| 9142          | LEESBURG HOST                | 09/19/1938      | Active   |   | 31   | 0                       | 0                         | 0     | 0.00%  | 32      |   | 7  |           |                       |  | 3  |                    | \$1000.00                                  |
| 9144          | LOVETTSVILLE                 | 06/09/1955      | Active   |   | 42   | 3                       | 3                         | 0     | 0.00%  | 47      | 9   | 1  |           |                       |  | 2  |                    |  |
| 9145          | MANASSAS HOST                | 06/18/1947      | Active   |   | 38   | 1                       | 0                         | 1     | 2.70%  | 40      |   | 2  |           |                       | P,T                                      | 13   |                    |  |
| 68811         | MANASSAS LIONESS             | 05/05/2003      | Active   |   | 45   | 4                       | 3                         | 1     | 2.27%  | 44      | 13  | 0  |           | 2                     | М  | 6  |                    |  |
| 9143          | MASON NECK L C               | 06/08/1967      | Active   |   | 29   | 2                       | 0                         | 2     | 7.41%  | 27      |   | 1  |           |                       |  | 0  |                    |  |
| 9149          | MC LEAN EARLY BIRD           | 06/02/1971      | Active   |   | 7  | 0                       | 0                         | 0     | 0.00%  | 7       |   | 1  |           | 2                     |  | 1  |                    |  |
| 9150          | MERRIFIELD                   | 04/14/1965      | Active   |   | 20   | 4                       | 0                         | 4     | 25.00%   | 16      |   | 0  |           | 2                     |  | 0  |                    |  |
| 9151          | MIDDLEBURG                   | 02/11/1946      | Active   |   | 15   | 1                       | 0                         | 1     | 7.14%  | 10      |   | 0  |           |                       |  | 0  |                    |  |
| 36563         | MONTCLAIR L C                | 02/06/1979      | Active   |   | 35   | 2                       | 0                         | 2     | 6.06%  | 33      |   | 0  |           |                       | Р  | 0  |                    |  |
| 9153          | MOUNT VERNON DISTRICT        | 11/16/1945      | Active   |   | 11   | 0                       | 0                         | 0     | 0.00%  | 12      |   | 1  |           |                       |  | 6  |                    | \$25.00                                    |
| 62033         | MOUNT VERNON EVENING         | 06/07/1999      | Active   |   | 17   | 0                       | 1                         | -1    | -5.56%   | 18      | 24  | 0  |           |                       | М  | 0  |                    | \$225.00                                   |
| 9154          | NOKESVILLE                   | 04/30/1973      | Active   |   | 19   | 0                       | 1                         | -1    | -5.00%   | 20      | 36  | 1  |           |                       | М  | 0  |                    |  |

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| AVTERNI       | TIONAL                        |                 |        | Status  |  |   | M                         | embei | ship  |          |   |  |           | Finance               | LCIF                                     |  |                    |  |
|---------------|-------------------------------|-----------------|--------|---|--|---|---------------------------|-------|---|----------|---|--|-----------|-----------------------|--|--|--------------------|--|
| Club<br>Numbe | Club<br>r Name                | Charter<br>Date |        | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     |   | YTD<br>Members<br>Dropped |       | Net (<br>Growth%  | Count 12 | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                 |           | President<br>Rotation | No<br>Active<br>Email **                 | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|               |                               |                 |        |   | If below<br>15<br>members<br>appears<br>in red |   |                           |       | If net loss<br>is greate<br>than 20%<br>appears<br>in red | r        |   | If no repor<br>in 3<br>months<br>appears ir<br>red | more than | n of repeat           | officers that<br>do not hav<br>an active |  |                    |  |
| 9147          | PARK WEST L C                 | 08/30/1966      | Active |   | 48   | 0 | 4                         | -4    | -7.69%  | 55       | 3   | 0  |           |                       |  | 0  |                    |  |
| 9158          | PURCELLVILLE                  | 09/23/1938      | Active |   | 21   | 0 | 0                         | 0     | 0.00%   | 16       |   | 0  |           | 2                     | T,M                                      | 0  |                    |  |
| 9159          | QUANTICO                      | 08/27/1946      | Active |   | 14   | 0 | 0                         | 0     | 0.00%   | 14       |   | 1  |           |                       |  | 0  |                    |  |
| 9160          | RAPPAHANNOCK                  | 03/18/1958      | Active |   | 58   | 0 | 4                         | -4    | -6.45%  | 61       | 11  | 1  |           |                       | P,M                                      | 0  |                    | \$1000.00                                  |
| 9161          | REMINGTON                     | 06/08/1964      | Active |   | 28   | 0 | 1                         | -1    | -3.45%  | 27       | 2   | 5  |           | 4                     | M  | 3  |                    |  |
| 9162          | RESTON                        | 05/12/1967      | Active |   | 37   | 2 | 2                         | 0     | 0.00%   | 37       | 9   | 0  |           |                       | P,M                                      | 0  |                    |  |
| 65326         | SOUTH RIDING                  | 05/15/2002      | Active |   | 18   | 1 | 0                         | 1     | 5.88%   | 22       |   | 1  |           | 2                     | T,M                                      | 1  |                    |  |
| 9164          | SPOTSYLVANIA                  | 12/20/1966      | Active |   | 45   | 3 | 6                         | -3    | -6.25%  | 52       | 5   | 2  |           |                       | P,T                                      | 1  |                    |  |
|               | SPRINGFIELD FRANCONIA<br>HOST | 07/28/1954      | Active |   | 30   | 6 | 1                         | 5     | 20.00%  | 23       | 28  | 0  |           |                       |  | 5  |                    | \$200.00                                   |
|               | SPRINGFIELD FRANCONIA MID DAY | 06/12/1968      | Active |   | 12   | 0 | 1                         | -1    | -7.69%  | 15       | 10  | 2  |           |                       |  | 1  |                    | \$700.00                                   |
|               | STAFFORD COUNTY               | 03/20/1952      | Active |   | 28   | 1 | 4                         | -3    | -9.68%  | 26       | 1   | 1  |           |                       |  | 1  |                    |  |
| 9130          | STERLING                      | 05/13/1964      | Active |   | 26   | 0 | 2                         | -2    | -7.14%  | 26       | 2   | 0  |           |                       |  | 0  |                    | \$200.00                                   |
| 9168          | TYSONS CORNER                 | 01/12/1966      | Active |   | 11   | 3 | 0                         | 3     | 37.50%  | 8        |   | 2  |           | 2                     |  | 1  |                    |  |
| 9170          | VIENNA HOST                   | 04/13/1942      | Active |   | 45   | 1 | 4                         | -3    | -6.25%  | 48       | 21  | 0  |           |                       | Т  | 0  |                    | \$6000.00                                  |
| 9171          | WARRENTON                     | 10/30/1939      | Active |   | 26   | 1 | 5                         | -4    | -13.33%   | 30       | 5   | 0  |           |                       | Т  | 2  |                    |  |
| 97405         | WARRENTON SUNRISE             | 06/27/2006      | Active |   | 35   | 1 | 0                         | 1     | 2.94%   | 33       |   | 2  |           | 2                     | P,T                                      | 6  |                    |  |
| 77280         | WESTMORELAND                  | 06/11/2003      | Active |   | 12   | 0 | 2                         | -2    | -14.29%   | 14       | 4   | 0  |           | 2                     |  | 1  |                    |  |
| 9172          | WOODBRIDGE                    | 02/10/1955      | Active |   | 34   | 6 | 2                         | 4     | 13.33%  | 28       | 7   | 0  |           | 2                     |  | 0  |                    | \$2000.00                                  |

### Clubs Cancelled Previous Fiscal Year - Clubs Cancelled within last 12 months may be reinstated

| Club Club<br>Number Name | Charter Current<br>Date Status* | Cancellation<br>Date |  |
|--------------------------|---------------------------------|----------------------|--|
| IGNAL HILL L C           | 12/16/1970 Cancelled(6)         | 06/30/2011           |  |
| 9169 VIENNA AYR HILL     | 05/05/1965 Cancelled(6)         | 06/30/2011           |  |



| TERNATIONA                                       | •                  |                    |                                      |                |                 | Status                        |  |                                     | Memb                                   | ership  |                |   |  |  | Reports                                       | S                                  |  | Finance    | LCIF                                       |
|--|--------------------|--------------------|--------------------------------------|----------------|-----------------|-------------------------------|--|-------------------------------------|--|---|----------------|---|--|--|---|------------------------------------|--|------------|--|
| Club<br>Number                                   | Club<br>Name       |                    |                                      | narter<br>Date | Curre<br>Status |                               | tus Current                                  |                                     | YTD YTD<br>lembers Net<br>Oropped Grow | Growth%   | Count 12       | Avg. length of<br>service<br>for dropped<br>members | Since  | Yrs. Sinc<br>Last<br>Officer<br>Report | President                                     |                                    | Months<br>Since La<br>Activity<br>Report | st Account | Donations<br>for current<br>Fiscal<br>Year |
|  |                    |                    |                                      |                |                 |                               | If below<br>15<br>member<br>appear<br>in red | s<br>s                              |  | If net los<br>is greate<br>than 209<br>appear<br>in red | er<br>%<br>s   |   | If no repor<br>in 3<br>months<br>appears ir<br>red | more that                              | an of<br>r repeat                             | officers the do not had an active  | e appears                                | 5          |  |
| Current YT<br>Total Ne<br>Clubs Clu<br>Count Cou | w Cance<br>bs Club | lled Net<br>s Club | Current<br>Total<br>Members<br>Count |                | YTD I           | YTD YTD Net Net Growth owth % | Member<br>Count 12<br>Months<br>Ago          | Averag<br>Membe<br>Count<br>Per Clu | r with less th                         |   | Offic<br>Repor | er with<br>t in balance                             | of Cl  | lubs<br>1 ir                           | Status Quo<br>Clubs<br>Financial<br>uspension | Number<br>of<br>Cancelled<br>Clubs |  |            | incelled for<br>on-Financial               |
| 66   | 0 1                | -1                 | 1,809                                | 66             | 112             | -46 -2.48%                    | 1,900  | 27                                  | 39%                                    | 12  | !% <b>0</b> %  | % 3%  | )  | 0                                      | 0%  | 1                                  | 140                                      | 0          | 100%                                       |

<sup>\* -</sup> Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

<sup>\*\*\*-</sup> Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.



| CANATION       |              | _               | Status  |                                      |                         | IVI                       | iember | snip  |              | _ |                                    |                                  | Finance                    | LCIF                                     |  |                    |  |
|----------------|--------------|-----------------|---|--------------------------------------|-------------------------|---------------------------|--------|---|--------------|---|------------------------------------|----------------------------------|----------------------------|--|--|--------------------|--|
| Club<br>Number | Club<br>Name | Charter<br>Date | Number of<br>Times on Status<br>Quo within 2<br>years |                                      | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped |        | Growth%                                     | Count 12     |   | Months<br>Since<br>Last<br>MMR *** |                                  | President<br>Rotation      | No<br>Active<br>Email **                 | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |              |                 |   | If below<br>15<br>members<br>appears | 3                       |                           |        | If net los<br>is great<br>han 20°<br>appear | er<br>%<br>s |   | appears ir                         | more that<br>one year<br>appears | n of<br>repeat<br>in terms | officers that<br>do not hav<br>an active | re months appears in                           |                    |  |
|                |              |                 |   | in red                               |                         |                           |        | in red                                      |              |   | red                                | red                              | indicated                  | d Email                                  | red  |                    |  |

